

## House Resolution No.

**Whereas**, the members of the Missouri House of Representatives always welcome the opportunity to acknowledge milestone events in the lives and careers of Show-Me State business leaders who have diligently improved local economies, communities, and neighborhoods through their success as entrepreneurs; and

**Whereas**, Robert Low of Springfield, Missouri, has attained considerable distinction as the president of family-owned Prime, Incorporated, since its founding on March 3, 1970, as his summer job in nearby Urbana; and

**Whereas**, during its thirty-five-year history, Prime, Incorporated, has grown from one dump truck and one employee in 1970 to 150 trucks in 1979, 300 in 1980, and today's fleet of refrigerated, flatbed, and tanker trucks driven by 3,300 driver-associates and supported by 650 non-driving employees; and

**Whereas**, fuel prices and interest rates in the early 1980s resulted in the company filing for Chapter 11 protection in October 1981, a process of reorganizing that ended in February 1986 with a much stronger and healthier company that now enjoys a solid customer base, a good management team, and projected revenues for 2004 that approach \$600 million; and

**Whereas**, Prime, Incorporated, has corporate offices in Springfield, Missouri, with branch offices in Florida, Oregon, Oklahoma, Utah, California, and Colorado; and

**Whereas**, Prime, Incorporated, utilizes a "Pay for Performance" plan that ties financial compensation of employees to their contributions to the success of the business; and

**Whereas**, Prime, Incorporated, offers such amenities as a \$10 million Millennium Building in Springfield that houses a daycare facility, a full-sized basketball court, a 44-seat movie theater, a full-service spa, an in-house doctor, a mail room, a cafeteria, a small store, and a complete workout room with an in-house trainer; and

**Whereas**, Prime, Incorporated, also utilizes Qualcomm satellite units on every truck that enables fleet managers to pinpoint the location of each vehicle and drivers to call in and locate the lowest fuel price from a choice of gas stations at a specific exit or to access a "panic button" for emergency medical assistance:

**Now, therefore, be it resolved** that we, the members of the Missouri House of Representatives, Ninety-third General Assembly, join unanimously to applaud the entrepreneurial success embodied in the work and business leadership of Robert Low and to convey to him this legislative body's most heartfelt congratulations as he celebrates the Thirty-fifth Anniversary of the founding of Prime, Incorporated; and

**Be it further resolved** that the Chief Clerk of the Missouri House of Representatives be instructed to prepare a properly inscribed copy of this resolution for presentation to Robert Low of Springfield, Missouri.

Offered by \_\_\_\_\_  
Representative Brad Roark  
District No. 139

I, Rod Jetton, Speaker of the House of Representatives, Ninety-third General Assembly, First Regular Session, do certify that the above is a true and correct copy of House Resolution No. \_\_\_\_, adopted \_\_\_\_, 2005.

\_\_\_\_\_  
Rod Jetton, Speaker